

DCI/PAO/WH [redacted]

## Distribution:

Orig. - DCI  
1 - [redacted] n/PAO w/attachment  
1 - [redacted] w/o attachment  
1 - [redacted] w/o attachment  
1 - Jean w/o attachment  
1 - Ames (Hold Copy) w/attachment  
1 - [redacted] (Chrono) w/o attachment  
1 - PAO Registry w/o attachment  
1 - [redacted] w/o attachment

January 21, 1988

Judge:

You are to make short remarks at the Exceptional Collector Awards Ceremony to be held January 28 at 2:00 p.m. [redacted]

[redacted] After the remarks, you will be presenting certificates to the recipients. I recommend that you meet separately with the top seven recipients, those who are the "distinguished exceptional collectors," and with the heads of their respective agencies.

In the remarks, you recognize the work of the HUMINT Committee and discuss the importance of intelligence collection, the budgetary constraints we are facing, and the need for quality intelligence. You then mention--in general terms--the accomplishments of the award winners and the qualities that produce success.

When the ceremony is over, the room will be cleared. There will be 15 minutes between the Exceptional Collector Awards and the NFIB meeting. I recommend that you meet for 5 minutes with the "elite" of the collectors--those who are the "distinguished exceptional collectors." Dubbed the "superstars" by the HUMINT Committee staff, these collectors represent five different agencies. I have attached a short statement about each of the top 7 and the nominations which list their accomplishments. You might choose to meet with this group in your office [redacted]. The separate meeting should take no more than 5 minutes and will allow you to make comments that you could not make in an unclassified setting.

I have attached the proposed remarks and information about the distinguished exceptional collectors.

Bill Baker

Attachments:

As stated

UNCLASSIFIED WHEN  
SEPARATED FROM ATTACHMENTS

~~SECRET~~

PROPOSED REMARKS  
BY  
WILLIAM H. WEBSTER  
DIRECTOR OF CENTRAL INTELLIGENCE  
EXCEPTIONAL COLLECTOR AWARDS  
28 JANUARY 1988

GOOD AFTERNOON, LADIES AND GENTLEMEN.

I AM ESPECIALLY PLEASED TO PRESENT INTELLIGENCE  
COMMUNITY AWARDS TO THOSE MEN AND WOMEN WHO HAVE--OVER THE  
PAST YEAR--COLLECTED INTELLIGENCE OF SIGNIFICANT  
IMPORTANCE TO THE NATION. AND I WANT TO COMMEND THE  
HUMINT COMMITTEE, THE INTERAGENCY GROUP WHICH HAS WORKED  
FIRST TO DEVELOP AND COORDINATE THE PRIORITIES OF  
INTELLIGENCE COLLECTION AND THEN TO MAKE IT POSSIBLE FOR  
US TO RECOGNIZE THOSE WHO HAVE GIVEN EXCEPTIONAL SERVICE.

ALL OF US HERE KNOW HOW IMPORTANT IT IS FOR OUR  
PRESIDENT AND THE NATION'S POLICYMAKERS TO HAVE THE BEST,  
MOST COMPREHENSIVE, AND THE MOST TIMELY INTELLIGENCE WE

CAN PROVIDE.

IN A WORLD OF INCREASING COMPLEXITY, IT IS CRITICAL FOR ALL WHO USE INTELLIGENCE--THE FIELD COMMANDERS AND THE JOINT CHIEFS, THE NATIONAL SECURITY COUNCIL, AND THE SECRETARY OF DEFENSE AND THE SECRETARY OF STATE-- TO BE ABLE TO RELY UPON THE HIGHLY DEDICATED PROFESSIONALS WHO COLLECT OUR VITAL INTELLIGENCE.

IT IS IMPORTANT AS WELL FOR US TO TAKE NOTE OF QUALITY AND TO RECOGNIZE EXCELLENCE WHEN WE SEE IT. WE DO THAT TODAY. AND IN DOING SO, WE ALSO RECOGNIZE THAT OUR ABILITY TO FUND PROGRAMS IS SHRINKING WHILE WHAT WE DEMAND OF INTELLIGENCE HAS GROWN. YOU ALL KNOW OF THE BUDGET REDUCTIONS WHICH ARE BEING MADE IN ORDER TO REDUCE THE DEFICIT. YOU ALSO KNOW HOW DIFFICULT THE DECISIONS ARE WHEN IT COMES TO DETERMINING WHICH PROGRAMS MUST BE CUT OR

EVEN DROPPED. AFTER A PERIOD OF SUSTAINED GROWTH IN THE INTELLIGENCE BUDGET, WE MUST NOW DO MORE WITH LESS--AGAINST A WORLDWIDE INTELLIGENCE CHALLENGE THAT HAS NOT CHANGED TO SUIT OUR TIGHTENED BUDGET.


YET, OUR NATION'S ABILITY TO DEFEND OUR INTERESTS AGAINST ADVERSARIES WHO ARE RUTHLESS AND WELL TRAINED RESTS UPON THE QUALITY OF OUR INTELLIGENCE. AND WE HAVE SUCCESSFULLY PROVIDED QUALITY INTELLIGENCE ON AN IMPRESSIVE RANGE OF ISSUES. INTELLIGENCE COLLECTED ON MILITARY HOSTILITIES IN THE THIRD WORLD, ESPECIALLY IN THE MIDDLE EAST AND CENTRAL AMERICA, HAS BEEN AND WILL CONTINUE TO BE VITAL TO OUR NATIONAL INTERESTS. WE HAD SIMILAR SUCCESS WITH OUR EFFORTS TO STOP THE THEFT AND DIVERSION OF HIGH TECHNOLOGY TO THE SOVIET BLOC--TECHNOLOGY WHICH, IF SUCCESSFULLY DIVERTED, COULD

ACCELERATE THE GROWTH OF SOVIET MILITARY POWER.

BUT BEYOND THESE ISSUES OF CURRENT HIGH VISIBILITY, WE ALSO RECOGNIZE THE MEN AND WOMEN WHO COLLECT VALUABLE INFORMATION ON SOVIET FOREIGN POLICY PLANS, ON TERRORISM, ON POLITICAL DEVELOPMENTS IN VOLATILE COUNTRIES AND REGIONS, AND ON THE SCORES OF OTHER ISSUES AND PROBLEMS WHERE THE PRESIDENT AND CONGRESS MUST BE WELL-INFORMED BY THEIR INTELLIGENCE SERVICES.

THE MEN AND WOMEN WE HONOR TODAY HAVE PROVIDED EXTRAORDINARY SERVICE TO THEIR COUNTRY. THEIR WORK HAS BEEN HIGHLY DIVERSE. OFTEN THEY HAVE RUN PERSONAL RISKS AND HAVE PERFORMED THEIR DUTIES UNDER DIFFICULT AND DEMANDING CIRCUMSTANCES. THEY HAVE SHOWN EXCEPTIONAL SKILL IN PERFORMING THEIR COLLECTION ACTIVITIES--ACTIVITIES WHICH INCLUDE

STAT



IN ALL OF THIS THERE ARE QUALITIES CHARACTERISTIC OF  
THESE EXCEPTIONAL COLLECTORS WE HONOR TODAY. THEY  
UNDERSTAND REQUIREMENTS AND COLLECTION, HAVE SOUND  
JUDGMENT AND GREAT SELF-DISCIPLINE, CAN COMMUNICATE WITH  
SKILL AND SPEED, CAN NEGOTIATE WITH PEOPLE FROM ALL  
CULTURES, AND ARE DEDICATED TO SERVING OUR NATION AND  
PROVIDING ITS LEADERS WITH THE BEST INTELLIGENCE IN THE  
WORLD.

I AM PLEASED TO SPEAK FOR THE INTELLIGENCE COMMUNITY  
IN RECOGNIZING YOU FOR THE DISTINGUISHED SERVICES YOU HAVE  
RENDERED AS EXCEPTIONAL COLLECTORS. I CONGRATULATE YOU  
ALL.

WE WILL NOW PROCEED WITH THE PRESENTATION OF AWARDS.



**Page Denied**

Next 1 Page(s) In Document Denied